

TOM BONTE



Personal Information

Date of birth	26/2/'89	Contact	tombonte89@gmail.com, +32476085289
Nationality	Belgian	Extra	Non smoker, no tattoos/piercings, full equipment

Diving Information

PADI member	IDC staff instructor 345946
Dive insurance	DAN Pro Silver 408048.27042016.0
Number of logged dives	1190 (1185+ hours)
Student count	124 (Scubadiver to Divemaster, EFR, specialties)

Diving Education

Divemaster	Dressel Divers, Playa del Carmen, Mexico (May-14)
OWSI + EFR instructor	Panorama Divers, Hurghada, Egypt (Jun-15)
MSDT	Blue Paradise Diving Center, Hurghada, Egypt (Oct-15)
IDC Staff	Blue Paradise Diving Center, Hurghada, Egypt (Jul-16)
Specialties	Deep, DPV, Nitrox, Drift, Emergency O ₂ , Wreck, Night

Languages

	Dutch	English	French	Spanish	Portuguese	German
	Native	Fluent	95% Fluency	85% Fluency	75% Fluency	65% Fluency
Teaching?	Yes	Yes	Yes	Yes	Yes	Yes

PROFESSIONAL EXPERIENCE

Instructor job	Mar-15	20 months	±1000 dives	Hurghada, Egypt
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I was working as a divemaster and later as an instructor for Blue Paradise Diving Center, the number 1 diving center in Hurghada on TripAdvisor. Our boat made daily diving trips with up to 30 people on board, to a variety of reefs, over 60 in total. The diving related duties consisted of guiding daily divers, teaching courses and doing introduction dives, but the work didn't stop there. On the boat we had an office where we organized the day and did logistics. This means choosing the diving spots of the day, which depends on a lot of variables, dividing the guests into optimal groups, doing payments, selling branded merchandise and keeping stock, managing the contracts of the clients and checking the equipment of the people that are checking out that day, organizing special trips and so on. Besides those, other daily duties consisted of carrying tanks and equipment boxes, preparing the boat, welcoming people, doing briefings (welcome, boat, snorkel, introduction dive and daily dive), making drawings for every dive site, fixing equipment, a thousand of other smaller duties and of course entertaining the guests. Being responsible for this amount of important tasks helped me grow as a diver, a teacher and a manager.

Divemaster internship	Oct-13	8 months	±200 dives	Playa del Carmen, Mexico
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I was working as a divemaster intern and later as a divemaster with Dressel Divers in the Iberostar Tucan resort in Playa del Carmen, Mexico. Usually, I made one dive per day and served as an extra pair of eyes in the back of the group or, after getting the divemaster certification, guided the dives myself. Everyday, I did about a few dozen or more dive demos in the resort pool with tourists, resulting in tons of experience with complete novices. This combined with approaching people and trying to make them excited for diving, gave me a lot of experience in sales. I was the top selling intern for the majority of my stay.

Marine conservation project	Jul-12	1 month	±25 dives	Koh Rong, Cambodia
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I was volunteering as a scuba diver, collecting information about fish populations and coral reefs to build a database for future scientific research. The project also had a social aspect building facilities in the village and teaching English to the local children.

EXTRAS

Underwater photography

I've been photographing on land for years with my Canon EOS 7D, but after a lot of dreaming I now own an Ikelite housing to take my passion for photography underwater.

TecRec

As a diver, it's very important to never stop learning and continue your education. In March 2016 I did the Advanced Rebreather course for the Poseidon MkVI. Diving with a full rebreather is a very different experience as opposed to open circuit diving and I would love to log extra hours to be able to teach this course and introduce people to a different kind of diving.



Yoan LEFEVRE
Dressel Divers International
Iberostar Tucán Quetzal
Playa del Carmen, Mexico

TO WHOM IT MAY CONCERN

It is with great confidence and pride that I am writing this recommendation letter on behalf of Tom Bonte.

We worked together when I was Base Leader of the Dive Center located in a Hotel Beach Resort in Playa del Carmen, Mexico. Among other duties, I was in charge of the internship program, and Tom was employed as a sales agent and intern during his diving training.

I quickly noticed how Tom would go the extra mile to demonstrate the principles behind the sales processes. I found –and so did our other colleagues– that he was very approachable, self-motivated and friendly towards any request from a customer. He was always very polite and well presented, and he made each customer, not only happy, but also completely satisfied. Always willing to guide clients toward the product that would satisfy them, he wouldn't hesitate to help his colleagues close a sale, or to participate in new initiatives aiming to increase our sales.

Tom is a well-educated resourceful team player; he speaks at least 5 languages (English, Dutch, French, Portuguese and Spanish) and, as far as I know, he has been learning German and Arabic. It is rare to find a salesman as dedicated, savvy and passionate as Tom is. He is honest and reliable, and very serious when it comes to understanding the importance of a deadline or sale target.

While supervising his internship, I also noted that he found ways of explaining things that made it easier for trainees or new-hires to grasp. He was a tremendous help for me while training other interns in their sales approach, which made him a pillar of our base's success. He only stayed in our sales force for almost a year, but his commitment and his highly professional performance were impressive. He is a selfless team player and a very generous person with his time and knowledge.

Regarding his own training, he was thorough and committed, seizing every opportunity to learn while making himself useful: he was the best help for our instructors, and the favorite guide for our certified divers.

When Tom finally left, the company lost a strongly talented asset. Any company will be fortunate to have him. Tom deserves the highest recommendation I can give. His application to any position involving public relations and sales, or as a diving professional, deserves your full attention and serious consideration.

For any question related with Tom Bonte's participation in our company, feel free to contact me by mail to lefevreyoan@yahoo.fr

Kind regards,
Yoan Lefevre